Message Text

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DEPARTMENT PASS TREASURY SECRETARY SIMON PRIOR TO DEPARTURE FEB 26 0800

FOR SECRETARY SIMON FROM AMBASSADOR

E.O. 11652: GDS

TAGS: ECON, EAID, EFIN, SP

SUBJ: SPANISH ECONOMIC SITUATION

- 1. I THOUGHT YOU WOULD FIND IT USEFUL TO HAVE IN BRIEF FORM OUR ASSESSMENT OF THE CURRENT SPANISH ECONOMIC SITUATION AS BACKGROUND FOR YOUR MEETING IN MALLORCA WITH SPANISH FINANCE MINISTER VILLAR MIR.
- 2. BEGINNING IN 1960 SPAIN ENJOYED MORE THAN A DECADE OF RAPID ECONOMIC GROWTH (AVERAGE ANNUAL INCREASE IN REAL GNP OF 7 PERCENT) AS A RESULT OF THE GENERAL ECONOMIC BOOM IN THE DEVELOPED WEST, LIBERALIZATION AND RATIONALIZATION OF THE SPANISH ECONOMY, INDUSTRIALIZATION, AND GROWTH IN TOURISM. IT ALSO ACCUMULATED RESERVES OF OVER \$6 BILLION. THIS FAVORABLE SITUATION BEGAN TO CHANGE IN MID-1974 AS EFFECTS OF INCREASED OIL PRICES AND WORLD ECONOMIC SLUMP FELT IN SPAIN. REAL GROWTH IN GNP FELL TO 5 PERCENT FOR 1974 AND TO NOT MORE THAN 1 PERCENT FOR 1975. DURING 1975, THE TRADE DEFICIT INCREASED TO \$8.6 BILLION AND THE BALANCE OF PAYMENTS DEFICIT ON CURRENT ACCOUNT TO AN OFFICIAL FIGURE OF \$2.8 BILLION. (WE UNDERSTAND, HOWEVER, THAT GOS WILL SHORTLY RELEASE CONFIDENTIAL

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REVISED FIGURE SHOWING A \$3.5 BILLION DEFICIT.)

GOS MAINTAINED RESERVES AT HIGH LEVEL (5.9 BILLION) BY INCREASING FOREIGN INDEBTEDNESS (PUBLIC AND PRIVATE) TO A RECENTLY OFFICIALLY ESTIMATED \$8.7 BILLION. (WE NOW UNDERSTAND FROM A GOS SOURCE, HOWEVER, THAT THE DEBT MAY BE CLOSER TO \$7.2 BILLION RATHER THAN \$8.7 BILLION FIGURE VILLAR MIR HAS BEEN USING.) MEANWHILE, AN INFLATION RATE OF 14 PERCENT, UNEMPLOYMENT OF PROBABLY ABOUT 5 PERCENT (HIGH FOR SPAIN) AND PRESSURES FOR HIGH WAGE STEELEMENTS FROM INCREASINGLY ASSERTIVE LABOR FORCE, ARE PARTICULARLY DIFFICULT PROBLEMS DURING TIME OF POLITICAL EVOLUTION TO A MORE DEMOCRATIC SOCIETY.

3. TO HELP COPE WITH BOP PROBLEM, GOS DEVALUED PESETA BY 10 PERCENT ON FEBRUARY 9 AND IS NOW DRAFTING LEGISLATION AND ADMINISTRATIVE MEASURES TO RAISE INHERITANCE, LUXURY

AND OTHER INDIRECT TAXES BY 10 TO 20 PERCENT; TO MODIFY THE LEVEL OF TAXABLE INCOME; TO PROVIDE SPECIAL FINANCING FOR HOUSING, INDUSTRY AND AGRICULTURE; TO PROVIDE INVESTMENT TAX CREDITS; AND TO MAKE SPECIAL ARRANGEMENTS TO STABILIZE PRICES ON A FEW BASIC FOOD COMMODITIES.

GOS ALSO HAS IN EFFECT GUIDELINES LIMITING WAGE SETTLEMENTS TO NO MORE THAN 3 PERCENT ABOVE ANNUAL COST OF LIVING INCREASES, BUT THESE ARE LARGELY IGNORED.

GOVERNMENT HAS ANNOUNCED INTENTION TO INTRODUCE LATER THIS YEAR LEGISLATION TO REFORM TAX STRUCTURE AND TO TIGHTEN UP ON TAX FRAUD AND EVASION.

4. PRIORITIES OF FINANCE MINISTER ARE TO SPUR LAGGING INVESTMENT WHILE HOLDING LINE ON OR REDUCING INFLATION. HE IS PARTICULARLY CONCERNED WITH SERVICING EXTERNAL DEBT OVER NEXT FEW YEARS. SOME OFFICIALS IN HIS MINISTRY AND AT BANK OF SPAIN, HOWEVER, CLAIM SERVICING OF FOREIGN DEBT (BOTH PUBLIC AND PRIVATE) ABSORBS LESS THAN 10 PERCENT OF CURRENT ACCOUNT FOREIGN EXCHANGE EARNINGS AND IS MANAGEABLE PROBLEM. MINISTRY OF COMMERCE FIGURES SHOW DEBT SERVICING IN 1975 AT \$2.3 BILLION, 16 PERCENT OF REVENUE FROM EXPORTS OF GOODS AND SERVICES. IN ANY CASE, FINANCE MINISTER HAS REQUESTED FINANCIAL ASSISTANCE FROM THE U.S. TO HELP WITH DEBT SERVICING PROBLEM AND HAS CONFIDENTIAL.

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PUT OUT FEELERS TO AT LEAST ONE PRIVATE U.S. BANK FOR \$1 TO \$1.5 BILLION IN FOREIGN LOANS TO CONSOLIDATE DEBT. WE HAVE AGREED TO RECEIVE A SPANISH TECHNICAL-LEVEL DELEGATION IN WASHINGTON IN EARLY MARCH TO CONSIDER POSSIBLE STRATEGIES SPAIN COULD PURSUE OVER NEXT TWO TO THREE YEARS, INCLUDING PRUDENT USE OF INTERNATIONAL FINANCIAL FACILITIES AND SPAIN'S OWN RESOURCES.

5. MINISTRY OF FINANCE HAS PROMISED, BUT HAS NOT YET PROVIDED, PROJECTIONS OF BALANCE OF PAYMENTS AND BORROWING AND DETAILED COMPOSITION OF FOREIGN DEBT AMORTIZATION AND INTEREST PAYMENTS. WITHOUT THESE, WE ARE UNABLE TO ASSESS HOW PRESSING SPANISH DEBT SERVICING PROBLEM WILL BE OVER NEXT FEW YEARS. REGARDING OVERALL SPANISH ECONOMIC OUTLOOK, OUR ESTIMATE IS THAT GROWTH RATE WILL IMPROVE ONLY MARGINALLY, IF AT ALL, THIS YEAR, INFLATION WILL INCREASE SLIGHTLY (PERHAPS BY 2 TO 3 PERCENTAGE POINTS), UNEMPLOYMENT MAY CONTINUE TO RISE SLOWLY, BALANCE OF PAYMENTS DEFICIT MAY FALL TO \$2.5 BILLION, AND LABOR UNREST WILL BECOME MORE INTENSE. DEVALUATION AND ABOUT TO BE ANNOUNCED PACKAGE OF ECONOMIC MEASURES (FULL DETAILS OF WHICH ARE NOT YET KNOWN) WILL PROBLABLY HELP SOME, BUT MAY NOT BE SIFFICIENT, AND BASIC RECOVERY IS ALSO DEPENDENT ON REACTIVATION OF U.S. AND EUROPEAN ECONOMIES. 6. I LOOK FORWARD TO SEEING YOU TOMORROW. KIND REGARDS. **STABLER**

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